

Company Number: 4236035
VAT Registration Number: GB 123 3802 48

**WEC SERVICES LIMITED
REPORT AND FINANCIAL STATEMENTS
YEAR ENDED 31 DECEMBER 2019**

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

DIRECTORS

Trustees of the World Energy Council Charity (WEC) are also directors of WEC Services Limited (WSL). The present Directors, any past Directors who served during the year and new Directors who have been appointed since last October and who will sign these reports are listed on this page.

| TRUSTEES | YEAR APPOINTED | COMMITTEES |
|------------------------------|-----------------------|--------------------|
| Barbknecht, Klaus-Dieter | 2014 | * ∅ ≠ |
| Birnbaum, Leonhard | 2012 | + ∅ |
| Budargin, Oleg | 2014 | |
| da Costa Carvalho Neto, José | 2013 | + ∅ |
| Cronenbold, Claudia | 2016 | |
| Dauger, Jean-Marie | 2013 | * (ex officio) + ∅ |
| Hanf, Robert | 2016 | |
| Howard, Michael | 2019 | |
| Ibrahim, Elham Mahmood | 2016 | |
| Kim, Younghoon David | 2005 | *(ex officio) + ∅ |
| Lewandowski, Cedric | 2018 | |
| Martel, Eric | 2018 | |
| al Muhanna, Ibrahim | 2016 | |
| Muraki, Shigeru | 2016 | * |
| Al Neyadi, Matar | 2015 | |
| Perra, Alexandre | 2019 | |
| Vargas Lleras, José Antonio | 2010 | + ∅ |

** Member of Finance Committee ∅ Member of Remuneration Committee
 + Member of Nominations Committee ≠ Indicates Senior Independent Director*

SUBCOMMITTEES OF THE BOARD OF DIRECTORS

FINANCE COMMITTEE

Chair: Klaus-Dieter Barbknecht

Members: John Carnegie; Michael Cupit; Shigeru Muraki; Younghoon David Kim (ex officio); Jean-Marie Dauger (ex officio)

NOMINATIONS COMMITTEE

Chair: Younghoon David Kim

Members: José da Costa Carvalho Neto; Jean-Marie Dauger; Jose Antonio Vargas Lleras

CHIEF EXECUTIVE OFFICER

Christoph Frei (1 January - 31 October)

Angela Wilkinson (1 November- present)

OTHER SENIOR MANAGEMENT

Tania Baumann, Chief Operating Officer

Barry Kermisch, Senior Director, Digital & Platforms

Emily Melton, Senior Advisor to Secretary General

Angela Wilkinson, Senior Director, Scenarios and Business Insights (until 31 October 2020 then appointed CEO)

REGISTERED OFFICE

62-64 Cornhill, London EC3V 3NH

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

AUDITOR

Crowe U.K. LLP, St Bride's House, 10 Salisbury Square, London, EC4Y 8EH, UK

BANKERS

Barclays Bank, Piccadilly Corporate Business Centre, Pall Mall Corporate Group, PO Box 15165, London SW1A 1QF, UK

SOLICITORS

Archon Solicitors, Gresham Street, London, EC4R 0DP, UK (personnel)

Gordon Dadds Solicitors, 6-11 Agar Street, London WC2N 4HN (commercial contracts and property matters)

Laura Devine Solicitors, 100 Cannon Street, London, EC4N 6EU (immigration and visas)

Group VAT Registration Number: GB 123 3802 48

The Directors present their report, together with the audited financial statements, for the year ended 31 December 2019. The Directors' report has been prepared taking advantage of the exemptions available to small companies under the Companies Act 2006.

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

PRINCIPAL ACTIVITIES AND REVIEW OF THE BUSINESS

WEC Services Limited (“WSL”) is a wholly-owned subsidiary of the World Energy Council, an incorporated Charity. The company was incorporated on 18 June, 2001.

The company is used for non-primary-purpose trading activities. It has also been used to manage the financial elements of the Congress. The total net taxable profit is gifted to the Charity each year. The company has had a cyclical income that is higher in a Congress year (every third year); during such years, the company also carries increased expenses. Congress years are followed by two years of lower revenues and expenses.

WSL’s primary activities and outcomes for the reporting period were focused on carrying out trading and commercial partnership activities on behalf of the Charity to generate revenue to support the WEC work programme. For 2019, these included:

- Preparations for the 24th World Energy Congress to be held in Abu Dhabi in September 2019
- Preparation of a conference session delivered at the St Petersburg International Economic Forum
- Producing commissioned insights reports for World Energy Council partners

The results of the company for the year ended 31 December 2019 are set out later in these financial statements.

From 2020, WSL will no longer be used to manage the financial elements of the Congress, which shall be managed directly by the World Energy Council. As some Partner related activities may be impacted by the Covid-19 crisis that began in 2020, this could reduce the potential income generated through WSL. However, the operating expenses of WSL are very low, and WSL does not hold any investments that are impacted. Its reserves are relatively robust compared to expenditures and it is able to cover the operating costs of WSL for multiple years. As such Directors consider that the accounts for WSL should be prepared on a going concern basis.

CHARITABLE CONTRIBUTIONS

The company makes a gift aid payment of its total taxable profits no later than 30 September of the following year, to the parent Charity, World Energy Council. For the year ended 31 December 2019, a gift aid payment of £661,000 was made. The company had no tax liability for 2019.

DIRECTORS

The names of the Directors in office at the date of this report are shown on page 2.

DIRECTORS’ INTERESTS

All Directors who held office on 31 December 2019 are also Directors of the parent company.

One Director of the trading subsidiary, was the signatory of a contract between the subsidiary and the UAE Member Committee of the World Energy Council, of which he was Co-Chair and Chair of the Organising Committee. The total value of the contract was £1,300,000, which constituted the flat fee payment guaranteed to WSL irrespective of whether the 2019 World Energy Congress makes a net profit, with £800,000 of this paid to WSL in 2019 in addition to a £40,000 salary contribution to the Global Agenda.

AUDITORS

Crowe U.K. LLP has indicated its willingness to be reappointed as statutory auditor.

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

The purpose of this statement is to distinguish the Directors' responsibilities for the financial statements from those of the auditors as stated in their report.

The Directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

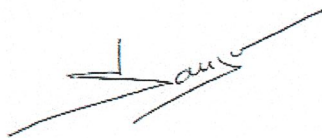
Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of its profit or loss for that period. In preparing those financial statements, the Directors are required to:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the company will continue in business for the foreseeable future.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and which enable them to ensure that the financial statements comply with the Companies Act 2006. They have general responsibility to take such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

Insofar as each of the Directors of the company at the date of approval of this report is aware, there is no relevant audit information (information needed by the company's auditors in connection with preparing the audit report) of which the company's auditors are unaware. Each Director has taken all of the steps that he/she should have taken as a Director in order to make himself/herself aware of any relevant audit information and to establish that the company's auditors are aware of that information.

By order of the Board on 4 June 2020



Jean Marie Dager

Director and Chair of the Board



Klaus-Dieter Barbknecht

Director and Chair, Finance Committee

WEC Services Limited
62-64 Cornhill
London
EC3V 3NH

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF WEC SERVICES LIMITED

Opinion

We have audited the financial statements of WEC Services Limited for the year ended 31 December 2019 which comprise the Statement of Income and Retained Earnings, the Balance sheet and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion, the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its profit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinion on other matter prescribed by the Companies Act 2006

In our opinion based on the work undertaken in the course of our audit

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in directors' report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the company, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies exemption in preparing the directors report and from the requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists.

WEC SERVICES LIMITED
AUDIT REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.



Andrew Thomas

Senior Statutory Auditor

For and on behalf of

Crowe U.K. LLP

Statutory Auditor

St Bride's House

10 Salisbury Square

London

EC4Y 8EH

Date: 23 July 2020

WEC SERVICES LIMITED
STATEMENT OF INCOME AND RETAINED EARNINGS
FOR THE YEAR ENDED 31 DECEMBER 2019

| | Notes | 2019 £000 | <i>2018</i> <i>£000</i> |
|--------------------------------------------------------|-------|----------------------------|----------------------------|
| TURNOVER | 2b | 1,054 | 366 |
| Administrative costs | | (40) | <i>(44)</i> |
| OPERATING PROFIT | 3 | 1,014 | 322 |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION | | 1,014 | 322 |
| TAXATION | 4 | - | - |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION | | 1,014 | 322 |
| <u>RETAINED EARNINGS AT THE START OF PERIOD</u> | | 81 | <i>85</i> |
| PROFIT FOR THE YEAR | | 1,014 | <i>322</i> |
| GIFT AID DONATION | | (1,014) | <i>(326)</i> |
| <u>RETAINED EARNINGS AT THE END OF PERIOD</u> | | 81 | <i>81</i> |

All of the activities are continuing.

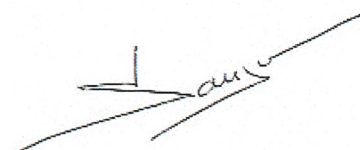
The notes 1 to 8 form part of these financial statements.

WEC SERVICES LIMITED
BALANCE SHEET
AS AT 31 DECEMBER 2019

| | Notes | 2019 | 2018 |
|-------------------------------------------------------|-------|--------------|-------------|
| | | £000 | £000 |
| CURRENT ASSETS | | | |
| Debtors | | 77 | - |
| Cash at bank and in hand | | <u>474</u> | <u>157</u> |
| | | 551 | 157 |
| CREDITORS: amounts falling due within one year | 5 | <u>(470)</u> | <u>(76)</u> |
| NET ASSETS | | <u>81</u> | <u>81</u> |
| TOTAL ASSETS | | <u>81</u> | <u>81</u> |
| CAPITAL AND RESERVES | | | |
| Share capital | 6 | - | - |
| Profit and loss account | | <u>81</u> | <u>81</u> |
| | | <u>81</u> | <u>81</u> |

The directors acknowledge their responsibility to comply with the Companies Act 2006 with respect to accounting records and the preparation of accounts. These accounts have been prepared in accordance with the provisions applicable to companies subject to the small companies' regime and in accordance with the provisions of FRS 102 Section 1A – small entities.

These financial statements (company number: 4236035) were approved and authorised for issue by the Board on 4 June 2020 and signed on behalf of the Board by



Jean Marie Dauger
 Director and Chair of the Board



Klaus-Dieter Barbknecht
 Director and Chair, Finance Committee

The notes 1 to 8 form part of these financial statements.

WEC SERVICES LIMITED
NOTES TO THE ACCOUNTS
AS AT 31 DECEMBER 2019

1. COMPANY INFORMATION

WEC Services Limited (WSL) is the trading subsidiary of the World Energy Council (“the Charity”). The Trustees of the Charity are also the Directors of WSL. The Charity is the sole member of WEC Services Limited, which has share capital, is registered in England and Wales and was incorporated on 18 June 2001.

The company is a private limited company incorporated in the UK (registered no. 4236035) and operates from its registered office address 62-64 Cornhill, London EC3V 3NH.

The subsidiary is used for non-primary-purpose trading activities, namely, to accept and manage Congress revenues and revenues from commercial partnership projects. Each year, the net taxable profit is gifted to the Charity.

The Charity’s investment in this subsidiary is £100.

2. ACCOUNTING POLICIES

a) Basis of preparation

These financial statements have been prepared on the going concern basis, under the historical cost convention and in accordance with applicable United Kingdom accounting standards - Financial Reporting Standard 102 (‘FRS 102’) as applicable to smaller entities, and with the Companies Act 2006.

The Directors have considered the recent Covid-19 crisis and the potential impacts on WSL, and believe that WSL would continue to operate effectively even if its main sources of income were to be severely affected, due to WSL’s low cost of operations. The Directors consider it appropriate for these financial statements to be prepared on a going concern basis, which assumes that the company will continue to operate for the foreseeable future.

b) Income recognition

Turnover for the year consisted primarily of the contractually required payments from the organisers of the 2019 Congress. Income is recognised when there is entitlement to it, it is measurable and that it is probable that it will be received.

c) Foreign currencies

Transactions in foreign currencies are translated into sterling at the rate of exchange ruling on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the rate of exchange ruling at the balance sheet date. Exchange rate differences are dealt with in the profit and loss account.

d) Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings, they have been allocated to activities on a basis consistent with use of the resources.

e) Gift Aid Donations

Donations to the parent charity are recognised as an expense either when paid or at the date when the company has a legal liability to make the donation payment if earlier.

WEC SERVICES LIMITED
NOTES TO THE ACCOUNTS
FOR THE YEAR ENDED 31 DECEMBER 2019

3. PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION

| | 2019 | <i>2018</i> |
|-------------------------------------------------------------------------------------|--------------|--------------|
| Profit on ordinary activities before taxation is stated after charging/(crediting): | | |
| Auditors remuneration – audit | 3,100 | <i>3,000</i> |

For 2019, the main source of income for WEC Services Limited was revenue of £800,000 from the 2019 Congress organisers in line with the underlying contract. Costs for the year included the audit fee and travel and administrative costs associated with preparations for the 2019 Congress.

4. TAX ON PROFIT ON ORDINARY ACTIVITIES

No provision for corporation tax has been made on the company's profit for the year due to its policy of donating all its tax adjusted profits available for distribution under gift aid to its ultimate charitable parent undertaking within nine months of the each year-end date and because the company early implemented FRS 102 para 29.14A.

5. CREDITORS

| | 2019 | <i>2018</i> |
|--------------------------------------|-------------|-------------|
| | £000 | <i>£000</i> |
| Amounts falling due within one year: | | |
| Amount due to parent undertaking | 465 | <i>71</i> |
| Accruals and other creditors | 5 | <i>3</i> |
| | 470 | <i>74</i> |

6. SHARE CAPITAL

WEC Services Limited is a company with issued share capital of £100. If, upon the winding-up or dissolution of the company, there remains, after the satisfaction of all its debts and liabilities, any property whatsoever, the same is not paid to or distributed among the members of the company but is given or transferred to the Charity.

7. ULTIMATE PARENT UNDERTAKING

The ultimate and immediate parent undertaking is the World Energy Council (WEC); Company registration number 4184478, registered as a charity England and Wales – charity registration number 1086559.

Copies of the World Energy Council consolidated financial statements may be obtained from its registered office at 62-64 Cornhill, London, EC3V 3NH, United Kingdom.

8. RELATED PARTIES

One Director of the company, was the signatory of a contract between the company and the UAE Member Committee of the World Energy Council, of which he is Co-Chair and Chair of the Organising Committee. The total value of the contract was £1,300,000, which constitutes the flat fee payment guaranteed to the company irrespective of whether the 2019 World Energy Congress makes a net profit. £800,000 of this flat fee was paid to the company in 2019 in addition to of £82,515.58 on commissions from sponsorship.

WEC SERVICES LIMITED
NOTES TO THE ACCOUNTS
FOR THE YEAR ENDED 31 DECEMBER 2019

The company is not required to disclose transactions with its parent undertaking under FRS 102 as applicable to smaller entities. The company is included in the consolidated accounts of the parent company, World Energy Council, a charitable company limited by guarantee incorporated in England and Wales. The consolidated financial statements are available from the WEC head office, 62-64 Cornhill, London EC3V 3NH.